

Triton and Express Teller Services Partner to Place RT2000 in Retail Settings



“My technician is happy with the ease of installation and service of Triton ATMs. My customers are happy with the functionality and the cost of Triton ATMs. I am happy with Triton because they are a proactive company that helps us find a solution to meet customer needs.”

Josh Ettesvold, President of Express Teller Services

Distributor:

Express Teller Services

Product:

RT2000

Benefits:

- ❖ *Low-cost of Ownership*
- ❖ *Ease of Operation*
- ❖ *Advanced Functionality*

President of Phoenix-based Express Teller Services, Josh Ettesvold, says he is an exclusive distributor for Triton ATMs because when he is happy with a company's products, he likes to stick with that company. After 6 years in the ATM industry, Ettesvold has a diverse portfolio of about 300 ATMs, with half in financial locations and half in retail locations. For Ettesvold, Triton's RT2000 has been a popular ATM with his financial customers.

Ettesvold calls the RT2000 *“the best solution for small to midsize FI's, because of functionality, ease of operation and low cost of ownership.”* The 10.4” color screen and the ability to market services on screen allow financial institutions or retailers to easily and effectively communicate to customers.

The RT2000s popularity is quickly spreading to Ettesvold's retail customers. He recently partnered with Triton to place the RT2000 at more than a dozen gas stations that do not house a storefront. *“My retail customers are also impressed with the RT2000. It opens up an opportunity for them to place ATMs where they haven't been before,”* said Ettesvold.



RT2000

The RT2000 at a glance:

Triton's RT2000 provides merchants with a low-cost, easy to service alternative to more expensive through-the-wall ATMs. Merchants are now able to get more out of their high-traffic locations with a cost-efficient, 24-hour, through-the-wall ATM. Triton's RT2000 provides an affordable option for retailers that want an all-weather ATM that is visible and accessible to customers from the sidewalk, lobby, parking area, or mall atrium.

Triton's RT2000 is Triple DES compliant, has a Visa Encrypting PIN Pad, and provides two choices for the optional EMV Smart card readers – dip-style or motorized. The design of Triton's RT2000 is ADA and Audio compliant and includes LED indicators to make the input and output devices more visible. Triton's RT2000 has customer task lighting

which illuminates the ATM to ensure the customers safety and ease of use at night. For those that are concerned about security, there is a camera port on the ATM. Triton's RT2000 also features a touch-screen rear service panel which provides operators additional functionality to service and maintain the ATM.